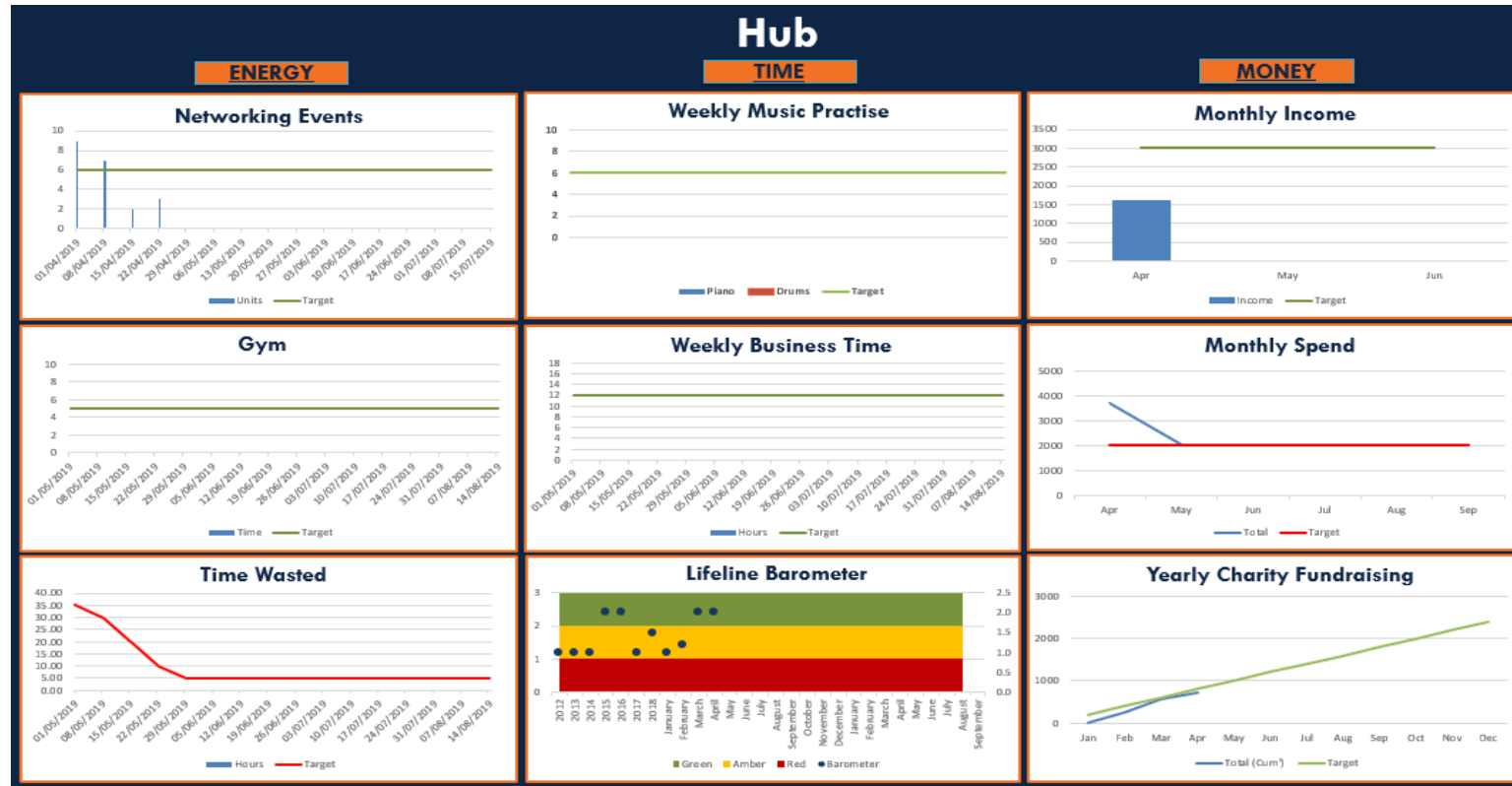


# Your Personal Performance Hub

'The Hub' is the perfect tool to make sure you achieve your goals.



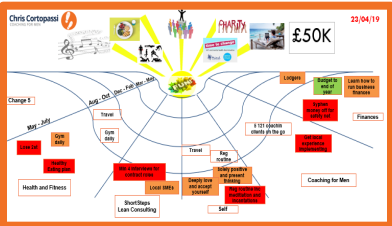
Welcome

# How does it work?

## The process



Work to your own time-scales. It's your life.



Get excited about what your change will look like for you by mapping it out in the 'Valley to Victory'.



'The Hub'. The perfect tool to make sure you are successful.



Easily spot things that aren't working out for you.

No.	Date	Issue	Cause	Effect	Comments	Date	Status
1	10/04/2019	Missed 2 opportunities to promote to network.	Booked through events	Booked 7 networking events over coming month		17/04/2019	Green
2	20/04/2019	1 consulting lead and one personal date	Lack of audience and leads.	Client M2 in contact		21/04/2019	Green
3	10/04/2019	1 client only in April = £1700. Target is 5.	Not marketing services	Written up proposal and heading out to 5 city business.		01/05/2019	Yellow
4							
5							

Easily get on with fixing it when things need to change.

# Your timescales

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## How quickly do you want to make a change?

- Whether you've had enough and need to make a change in the next month or whether you have time and resources available, this process works for a variety of personalities and priorities.

<b>3 Monthly</b>	<b>4 Monthly</b>	<b>6 Monthly</b>
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**Whatever monthly...**

# Life so far

## Valley to Victory

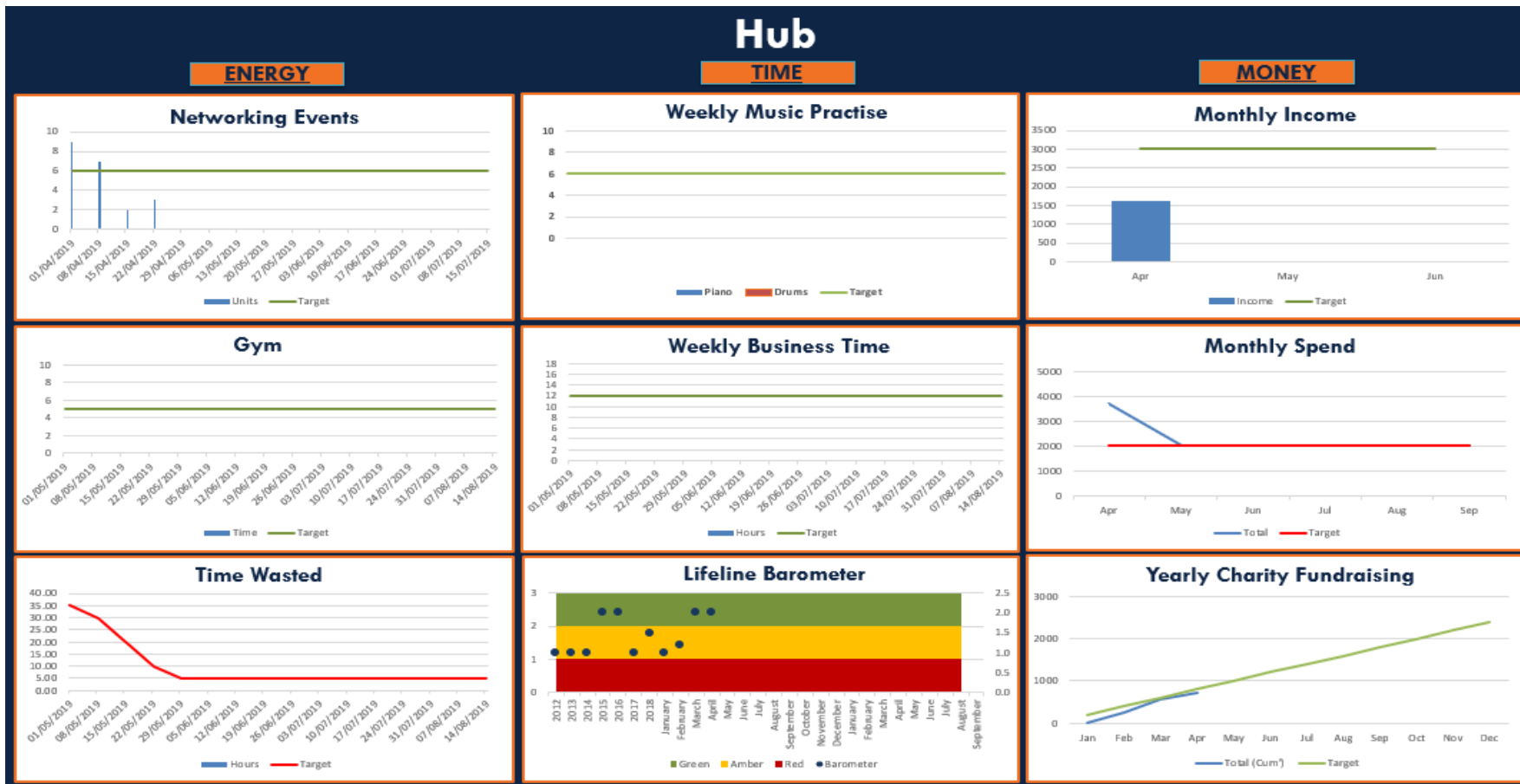
- The best way to get motivated about making a positive change is to feel positive about it! What would you like your life to look like?



# Measure the right thing

‘The Hub’. The perfect tool to make sure you are successful.

- What areas of your life cause you most frustration? What do you need to change? Quantify it, track it and own it with your own ‘Performance Hub’.

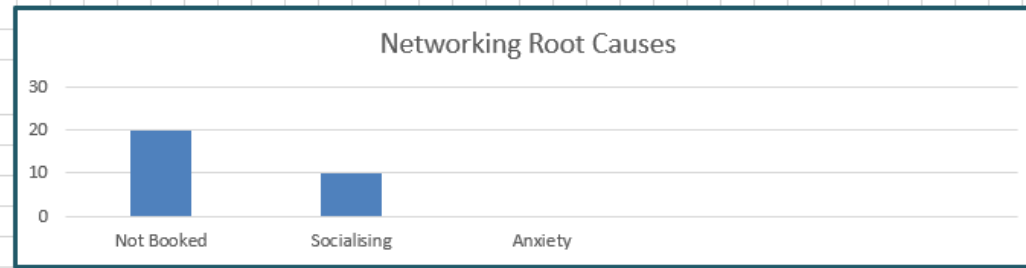


# Track the blockers

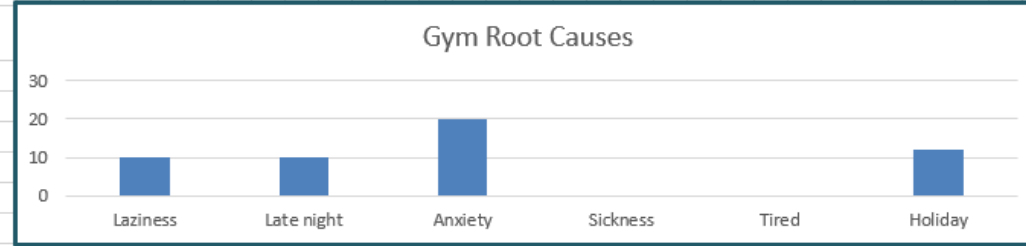
Keep an eye on what is taking you away from your goals!

- Use your knowledge of your own blockers to beat your way to great progress.

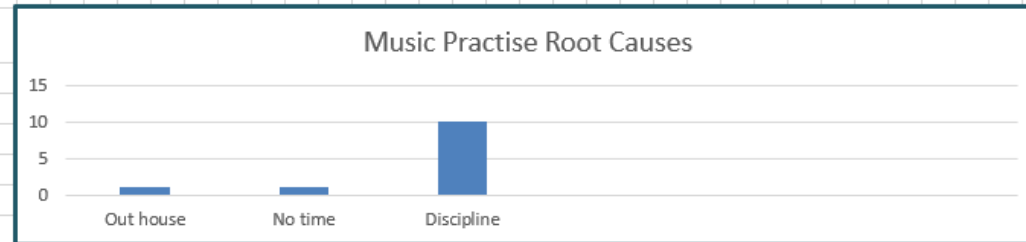
	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Totes
Not Booked	20												20
Socialising	10												10
Anxiety													0
													0
													0



	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Totes
Laziness	10												10
Late night	10												10
Anxiety	20												20
Sickness	0												0
Tired	0												0
Holiday	12												12



	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Totes
Out house	1												1
No time	1												1
Discipline	10												10
													0
													0



# Problem solve your way to success

It's easy to fix things and make the right decisions when you're focussed on the right goals!

- Spotted the blockers tracking your progress? Now fix them!

Problem Solving - What's blocking me reaching my targets?						
No	Date	Concern	Cause	Countermeasure	Due	Status
1	10/04/2019	Missed 3 opportunities in Warwickshire to network.	Hadn't booked through eventbrite	Booked 7 networking events over coming months	17/04/2019	G
2	20/04/2019	1 consulting lead and zero personal clients	Lack of audience and leads.	Claire McT investment	21/04/2019	G
3	12/04/2019	1 client only in April = £1700. Target is 3.	Not marketing services	Written up proposal and reaching out to 3 city chambers.	01/05/2019	A
4						
5						

# Services

## What are your burning priorities right now?

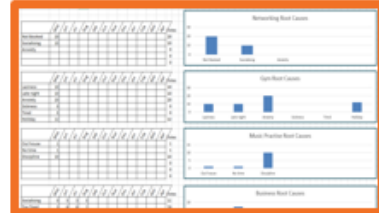
Your timescales

Valley to Victory

Measure the right thing

Track the blockers

Problem solve your way to success



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Easily get on with fixing it when things need to change.



# Follow-up

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Once you've put the effort in up-front, how do you know you are still doing well?

- **With a follow-up call you can check-in with me on your progress, how you're feeling and problem-solve any blockers you are experiencing.**



**In the meantime if you need any help or support please email me**

**[chris@shortsteps.co.uk](mailto:chris@shortsteps.co.uk)**